

Phase 3: Identifying obstacles precisely



Coach: *Which obstacles are preventing you from reaching the target condition?*

Improver:

A. We don't hit the target precisely enough.

B. The flying distance is wrong.

C. I don't know.

D. Our process is not the problem. Our colleagues from the pre process should work more precisely.

Questions for the Coach:

- 1) What is the problem with each of these answers?*
- 2) What should the "perfect" answer contain?*
- 3) How would you react as a coach in this situation?*